



*Worcester County Assessors Association*  
*Serving Sixty Cities And Towns*

**WORKSHOP**  
**The Crystal Room**  
**49 Cedar Street**  
**Milford, MA 01757**

Wednesday, March 30, 2016

**8:30 AM – 9:00 AM – Registration and Continental Breakfast**

**9:00 AM – 12:00 PM – Legislative Event**

**Speaker Lane Partridge, MAA Town of Concord Assessor, chair MAAO Legislative Committee**

Be a part of WCAA's first legislative informational event. WCAA has a new Legislative Liaison (Jennifer Sclar) and MAAO has never been stronger with their representation on Capitol Hill. Governor Baker has introduced a new municipal reform Bill that will change our standard operating procedures and industry as we move into fiscal year 2017. Join us as we welcome Lane Partridge to provide us with a legislative update on where the municipal bill stands currently. Lane will also inform us why we are so important and how to advocate for legislation changes as well as how you can be heard on Capitol Hill. This is one WCAA Event you will not want to miss!

**12:00 PM to 1:00 PM – Lunch Buffet – including oven roasted chicken, pasta, salad dessert**

**1:00 PM to 4:00 PM – The Appeal Process – from Assessment to the ATB**

**Speakers:**

**Cindy Cosgrove** – Abatement Procedures – 38D's 61 A requests, Motions, Withdrawals

**Chris Reidy** – LA3 Tricks and Tips – How to research and find your comparables

**John Valade** – Commercial Negotiation Techniques

**Jon Steinberg** – Personal Property appeals, discovery and auditing.

**6 Credits**

**Registration: \$34.00 PER PERSON for WCAA Members**  
**\$39.00 Per Person for non-members**

REGISTRATION WITHOUT PAYMENT AND ANY NO SHOW WILL BE BILLED ACCORDINGLY. CANCELLATION – NO REFUND

**PLEASE REGISTER BEFORE March 23, 2016.** Checks should be made payable to: W.C.A.A.

Send payments to: Teri Gonsalves, c/o Board of Assessors, 74 Hopedale St., Hopedale, MA 01747

(508)634-2203 Ext. 224, Fax # (508)634-2200 or e-mail to: [tgonsalves@hopedale-ma.gov](mailto:tgonsalves@hopedale-ma.gov)

**If you submit this registration for payment, fax or mail a copy of it indicating that the check is being processed so that your registration is received on time.**

PLEASE RESERVE \_\_\_\_\_ PLACES FOR \_\_\_\_\_  
(Municipality/Company)

ATTENDING:

*Name*

*Email Address*

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